

# **Second quarter of December 2025**

**Financial Results Presentation** 

**IBJ,Inc(TSE Prime 6071)** 

#### **Disclaimer**

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# 2025 2Q Executive Summary

# **Operating summary**

- As of 2Q (cumulative), net sales were 9,734 million (YoY +13.6%), and operating profit was 1,793 million (YoY +41.2%)
- Progress against full-year forecast: net sales 50.2%, operating profit 57.4%

### **KPI**

- The number of IBJ marriage agencies increased steadily to 4,541 (YoY +5.2%)
- The number of new members at IBJ marriage agencies reached a record high of 19,310 during the 2Q period (YoY +18.6%)
- The number of new openings was 177 (YoY  $\triangle$ 24.7%), aim to increase the number of paying members and revenue through the development of new products.

#### **Business Environments**

- Entered into a capital and business alliance agreement with Tameny Co., Ltd., aiming to build a cooperative relationship and revitalize the industry
- Media coverage increased, raising attention in the industry for activities like matchmaking for people in their 20s and senior matchmaking

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# SIBJ Contents

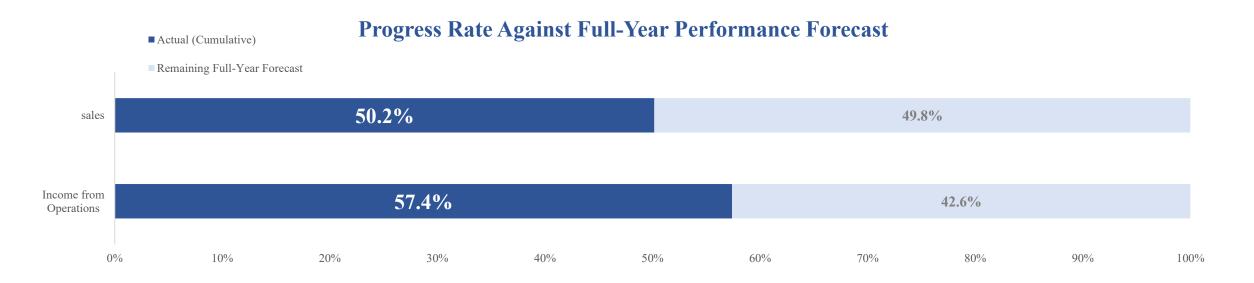
Summary of Financial Results

# Business growth centered on franchise and directly-managed store businesses, and K Village business Achieved increased sales and profits through company-wide marketing optimization

(Million Yen)	2024 2Q (Cumulative)	2025 2Q (Cumulative)	Change Amount (YoY)	Change Rate (YoY)
Net sales	8,566	9,734	+1,168	+13.6%
Operating income	1,270	1,793	+523	+41.2%
Ordinary income	1,268	1,780	+512	+40.4%
Net income attributable to owners of parent	866	1,096	+230	+26.6%

### For the full-year forecast, net sales are as expected, and a slight upward revision is anticipated for operating profit

(Million Yen)	2025 years Results (2Q Cumulative)	2025 Year First Half Forecast	Against First Half Forecast Rate of progress	2025 Year Full-Year Forecasts	Against Full-Year Forecast Rate of progress	
Net sales	9,734	9,468	102.8%	19,405	50.2%	
Income from Operations	1,793	1,366	131.3%	3,124	57.4%	



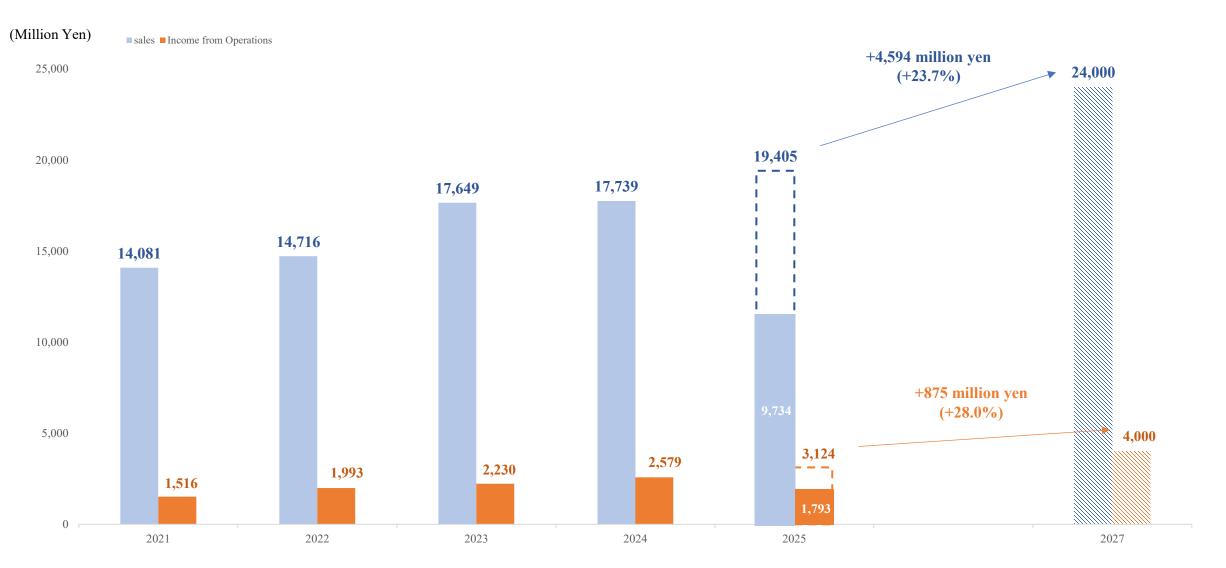
## Achieved profit growth exceeding sales growth through marketing optimization in addition to growth in each business

Net sales (Million Yen)	2023 2Q (Cumulative)	2024 2Q (Cumulative)	2025 2Q (Cumulative)	Change Amount (YoY)	Change Rate (YoY)
IBJ Platform Business	1,491	1,618	1,777	+158	+9.8%
Directly-Managed Lounge Business	4,157	4,388	4,631	+242	+5.5%
Matching Business	916	814	744	△69	$\Delta 8.6\%$
Life Design Business	411	468	908	+439	+93.8%
K Village business	748	1,275	1,672	+397	+31.1%
Business Profit (Million Yen)	2023 2Q (Cumulative)	2024 2Q (Cumulative)	2025 2Q (Cumulative)	Change Amount (YoY)	Change Rate (YoY)
	2023 2Q (Cumulative) 851	2024 2Q (Cumulative) 1,098	2025 2Q (Cumulative) 1,178	Change Amount (YoY) +79	Change Rate (YoY) +7.2%
(Million Yen)	, ,	<u>-</u> `,			
(Million Yen)  IBJ Platform Business  Directly-Managed Lounge	851	1,098	1,178	+79	+7.2%
(Million Yen)  IBJ Platform Business  Directly-Managed Lounge Business	851 891	1,098	1,178 1,110	+79	+7.2% +13.8%



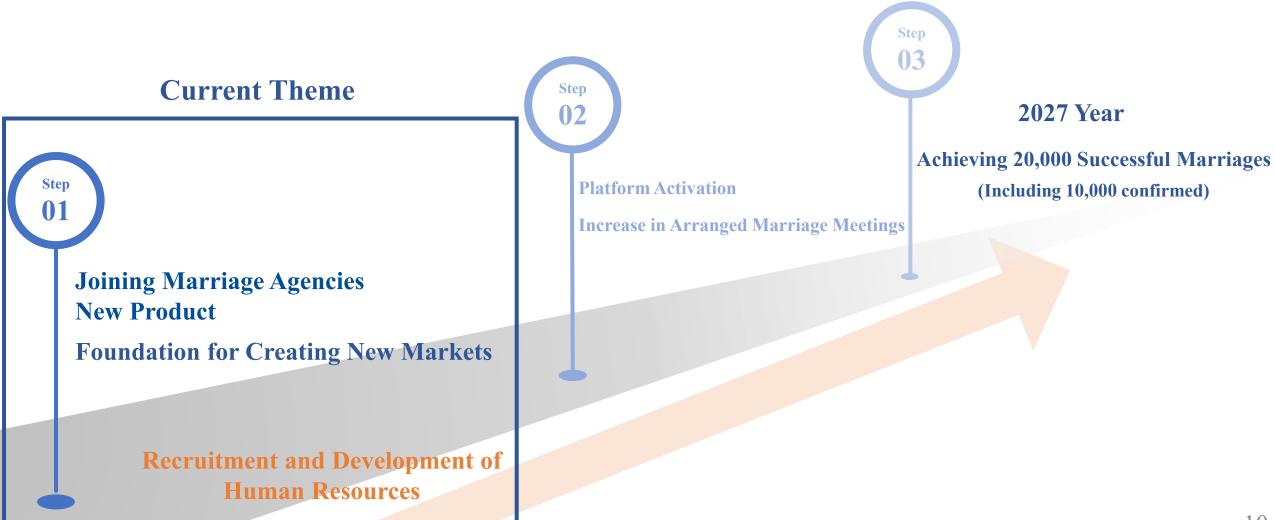
<sup>2</sup> Growth Strategy

Through the expansion of the core marriage agency business and active M&A in the Life Design Business Aiming for net sales of 24.0 billion and operating profit of 4.0 billion by 2027



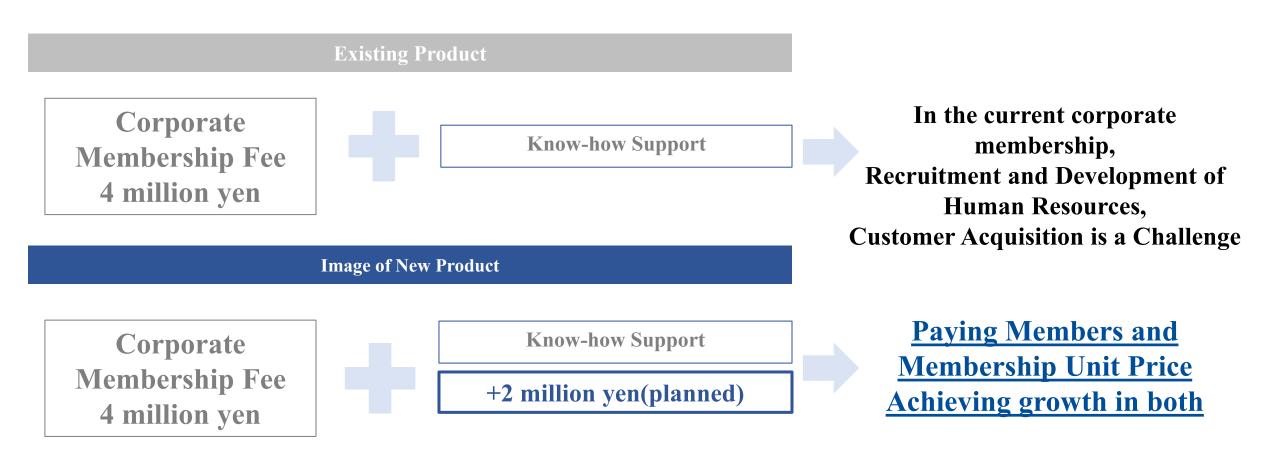
To achieve the medium-term management plan, in addition to increasing the number of paying members and arranged marriage meetings,

We consider the recruitment and development of human resources as an indispensable condition

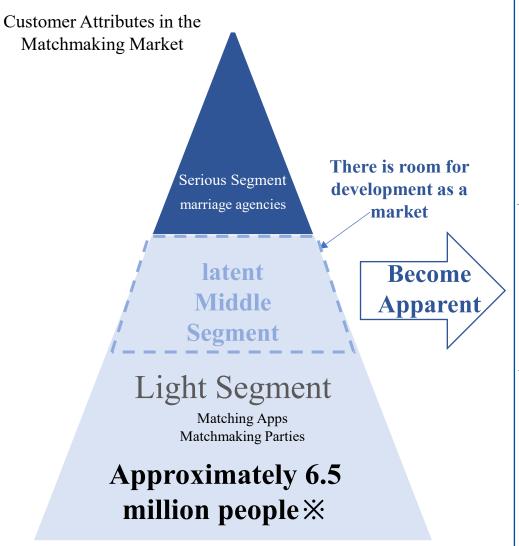


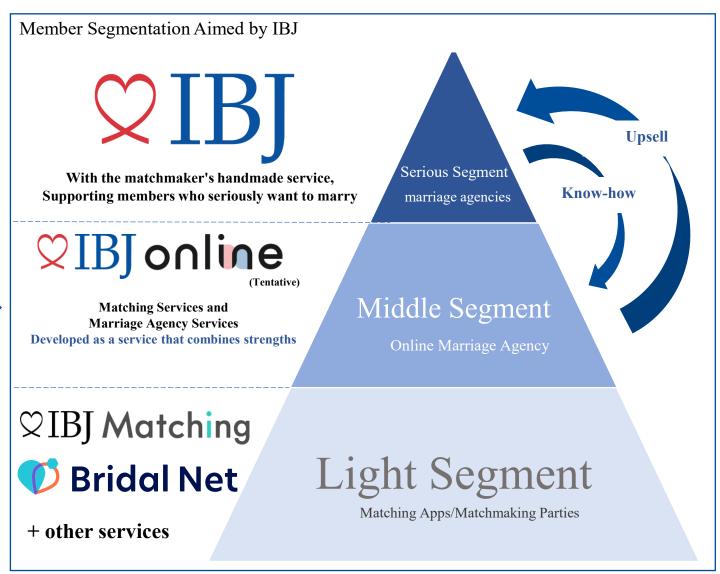
Introducing a product packaged with 'recruitment and development of human resources, and customer acquisition support' for corporations

Promoting the accelerated expansion of the paying member base and the high value-added of the membership model

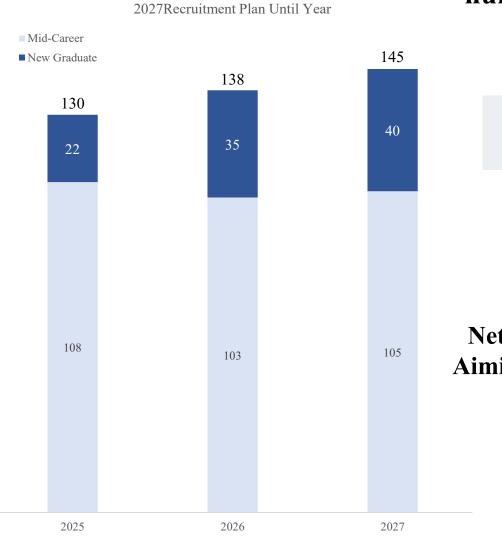


By infusing the know-how of the marriage agency business into the member base and system of IBJ's matching apps, Aiming to develop a new market for the middle segment existing in the market





Aiming for an annual net increase of +50 employees through strengthening recruitment and securing human resources



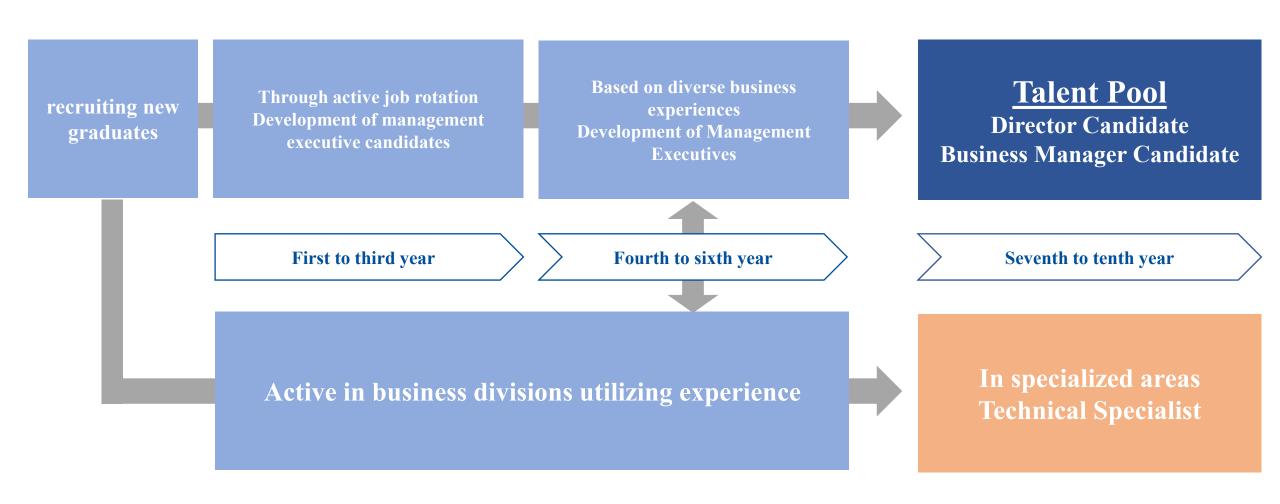
Strengthening recruitment centered on new graduates

2025: 22 people → 2027: 40 people

Securing and developing human resources is The core success factor of our service model

Net increase in human resources according to business growth and Aiming to establish a structure where recruitment exceeds retirement

Developing the next generation of executive candidates through active job rotation Cultivating human resources for business expansion by gaining a lot of experience



# SIBJ Contents

IBJ's Growth Creation Power Example of K Village

The main businesses of K Village are the 'Korean Business' and 'Music Business'
Businesses acquired through M&A and business transfers utilizing IBJ's management know-how have grown rapidly

# **Korean Business**

(Main business: Korean language school, Related businesses: Korean media, beauty, and study abroad support)

Possesses one of the largest Korean enthusiast communities in Japan



Korean Language School Number of students: 16,090 Information media users Number of members: 62,817

**Approximaty 78,900 people** 

# **Music Business**

(Voice training school & dance school)

Rapid growth in the number of schools and students through FC expansion

**Key KPIs doubled in one year** 



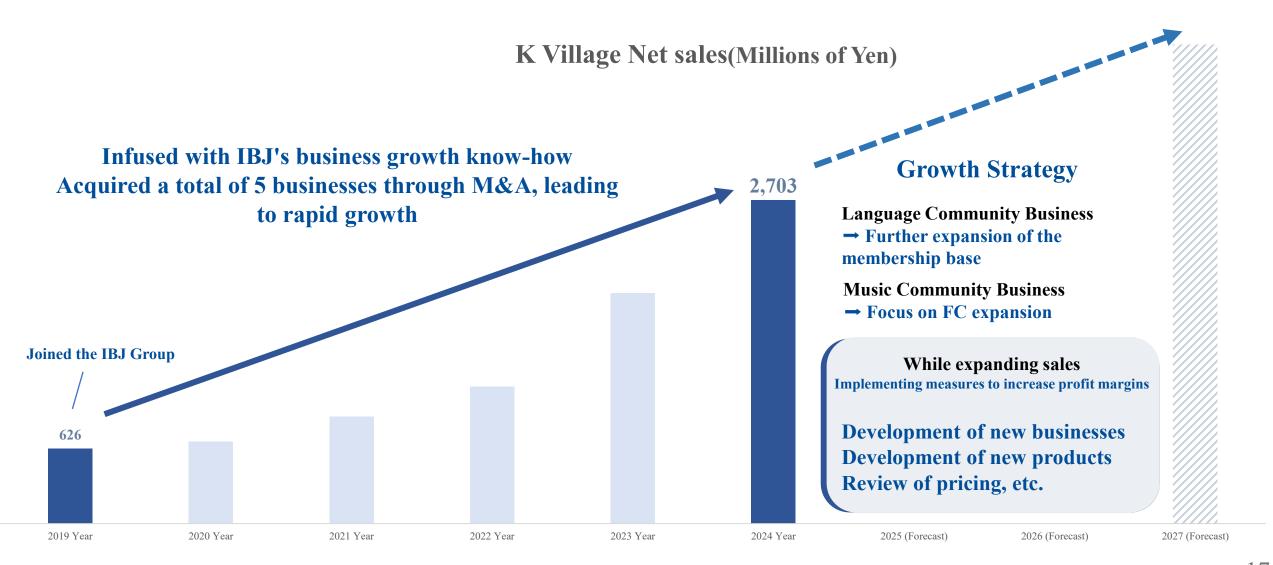


**Number of students:** 

**Number of FC schools:** 

7,532 (YoY +113.8%)

79 (YoY +107.9%) Since its founding in 2010, it has expanded Korean language schools nationwide and promoted diversification through M&A and new businesses Achieved growth as an important revenue pillar within IBJ





Business Segment Results

(Million yen)	2024 Year 2 Q	2025 Year 2 Q	Change	Growth rate		
Net sales	784	864	+80	+10.2%		
Divisional profit	515	576	+61	+11.8%		
Profit ratio	65.7%	66.7%	-	-		

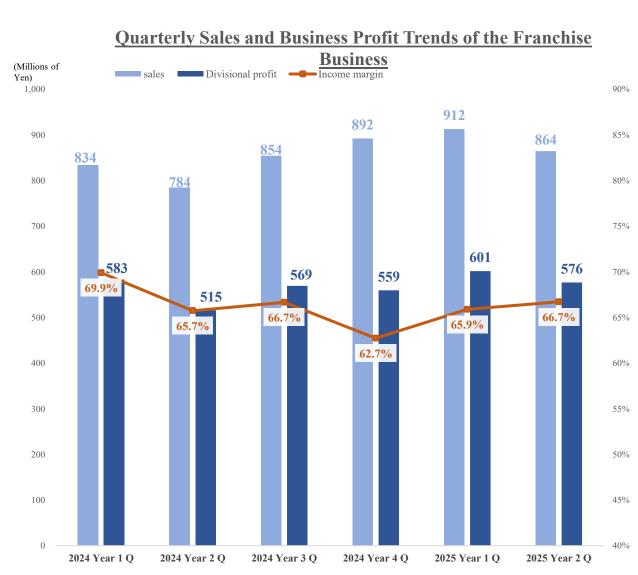
<sup>\*</sup>Divisional profit is operating income plus internal transaction adjustments, plus depreciation + amortization of goodwill + amortization of long-term prepaid expenses

#### **IBJ Platform Business**

The number of new memberships exceeded 6,000 for three consecutive months, totaling 19,310 in 2Q (YoY +18.6%). In addition to the increase in paying members, the movement to optimize monthly fees at franchise agencies has also become full-fledged, achieving stable revenue and profit growth.

#### **Agency Opening Support Business**

The number of new openings in the second quarter stood at 177, reflecting a year-over-year decline. The revision of franchise fees has raised the hurdle for client acquisition, particularly in regional markets. Moving forward, we are working to enhance both the number of paying members and average franchise value by refining our marketing strategies and developing new products.



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## Accelerating growth for both companies through platform utilization and marketing at core stores



- 1) Utilizing the IBJ platform at Tameny Inc.'s matrimonial agency
- 2 Optimizing advertising costs and customer acquisition costs through joint marketing Expanding memberships from matchmaking parties
- 3 Initiatives to enhance corporate value agreed upon by both parties

#### Sharing of systems and membership base

Tameny Inc.'s matrimonial agency (core store)Improving IBJ's profitability by utilizing IBJ's platform

#### **Support for strengthening party memberships**

IBJ's know-how in party memberships Expanding the membership base by providing

# **Industry promotion through collaboration** between the two companies

Enhancing the corporate value of both parties and Improving service quality to **Develop into a business capable of medium to long-term growth** 

(Million yen)	2024 Year 2 Q	2025 Year 2 Q	Change	Growth rate		
Net sales	2,249	2,326	+76	+3.4%		
Divisional profit	506	528	+22	+4.4%		
Profit ratio	22.5%	22.7%	1	-		

<sup>\*</sup>Divisional profit is operating income plus internal transaction adjustments, plus depreciation + amortization of goodwill + amortization of long-term prepaid expenses

#### **IBJ Members**

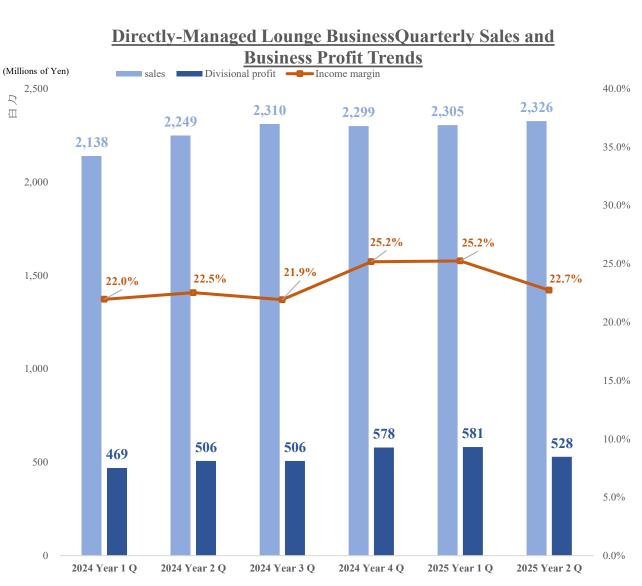
Membership numbers remain steady due to strengthened collaboration with the party business. Additionally, strengthening staff development has increased the acquisition per person, maintaining steady growth.

#### ZWEI

Due to successful marketing initiatives, membership numbers are steadily increasing. Furthermore, the number of successful matches increased significantly by +24.3% compared to the same period last year. Contributing to a significant increase in sales.

#### Sunmarie

Membership numbers through parties remain steady. In the second half, we aim to increase acquisitions from the web by reviewing inflow routes.



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(Million yen)	2024 Year 2 Q	2025 Year 2 Q	Change	Growth rate		
Net sales	400	373	△27	Δ6.9%		
Divisional profit	53	83	+30	+57.0%		
Profit ratio	13.4%	22.5%	-	-		

\*Divisional profit is operating income plus internal transaction adjustments, plus depreciation + amortization of goodwill + amortization of long-term prepaid expenses

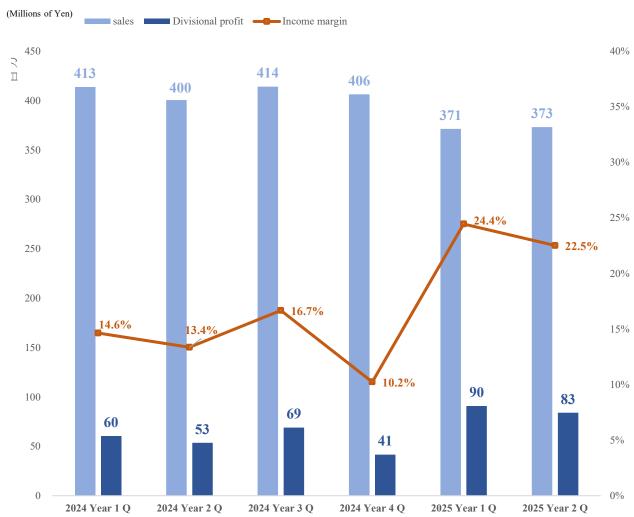
#### **Party Business**

The number of participants and events continues to increase. In May, a new 'Invitation Feature' was released to acquire new and repeat customers. Furthermore, party plans are designed to strengthen referrals to directly-managed matrimonial agencies, aiming to contribute to the expansion of the directly-managed store business.

#### **App Business**

Although sales slightly decreased due to the termination of some services last year, profits increased due to marketing optimization. In the second half, we aim for business growth by releasing an online matrimonial agency.





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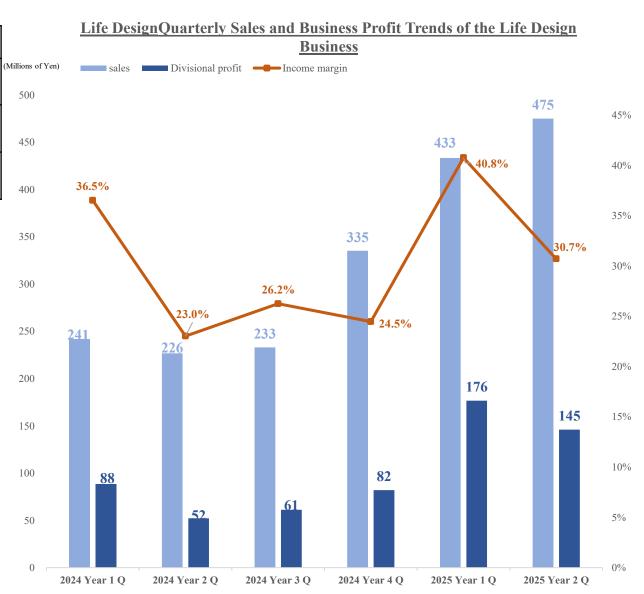
(Million yen)	2024 Year 2 Q	2025 Year 2 Q	Change	Growth rate
Net sales	226	475	+248	+109.5%
Divisional profit	52	145	+93	+179.4%
Profit ratio	23.0%	30.7%	-	-

\*Divisional profit is operating income plus internal transaction adjustments, plus depreciation + amortization of goodwill + amortization of long-term prepaid expenses

#### Wedding, Insurance, Housing, Photo

In addition to the increase in the number of successful matches, strengthening collaboration (referrals) with directly-managed stores led to an increase in users for each service, resulting in significant YoY revenue and profit growth.

The newly consolidated new business from 2Q achieved sales of 143 million yen and business profit of 46 million yen, significantly contributing to the expansion of the Life Design Business.



(Million yen)	2024 Year 2 Q	2025 Year 2 Q	Change	Growth rate		
Net sales	649	879	+230	+35.4%		
Divisional profit	85	120	+34	+40.6%		
Profit ratio	13.2%	13.7%	-	-		

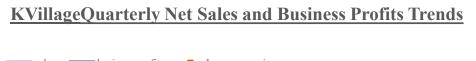
<sup>\*</sup>Divisional profit is operating income plus internal transaction adjustments, plus depreciation + amortization of goodwill + amortization of long-term prepaid expenses

#### **Korean Business**

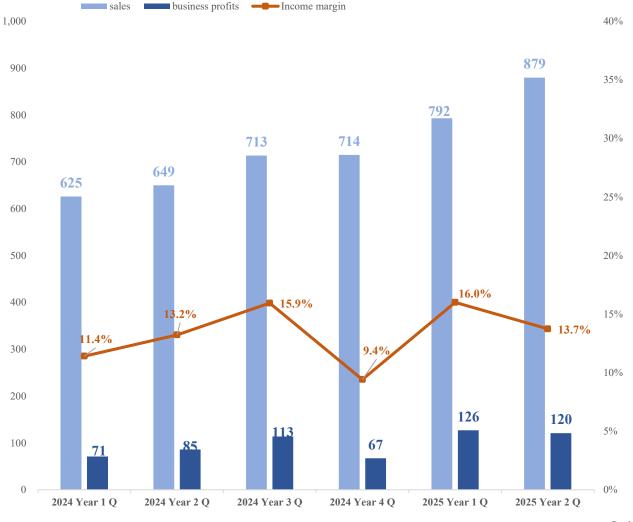
The number of students at the Korean language school 'K Village Korean' is increasing The number of students at the end of 2Q was 16,090 (YoY +15.8%). We aim to expand the scale while continuing to open new stores.

#### **Music Business**

Focusing on FC expansion, the number of FC schools is steadily increasing. The number of FC schools at the end of 2Q was 79 (YoY +207.9%), achieving rapid growth, and we aim to further strengthen new FC openings and expand the business scale.



(Millions of Yen)





5 Reference Materials

# Profit and Loss Statement (P/L)



_	1											
(Million yen)			In 2024					In 2025			Change	Rate of change
(willion yell)	1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	(YoY)	(YoY)
Net sales	4,254	4,311	4,525	4,647	17,739	4,815	4,918				+607	+14.1%
Cost of sales	294	296	317	367	1,276	432	436			_	+139	+47.0%
Gross profit	3,959	4,014	4,208	4,280	16,463	4,383	4,482				+467	+11.7%
SG&A	3,295	3,408	3,489	3,690	13,884	3,376	3,695				+287	+8.4%
Operating income	663	606	719	589	2,579	1,006	786				+180	+29.7%
Total non-operating income	3	5	Δ1	4	11	3	70		_	_	+65	+1,241.8%
Total non-operating expenses	5	5	6	11	28	10	76		_	_	+70	+1,320.8%
Ordinary income	662	606	711	581	2,561	999	781		_	_	+175	+28.9%
Total extraordinary income	82	1	-	1	85	1	0		_	_	△ 0	△59.3%
Total extraordinary loss	-	23	0	345	368	12	4			_	△18	△79.3%
Net income attributable to owners of parent	481	385	450	206	1,523	614	482	_	_	_	+96	+25.1%

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(Million yen)	2024 Fourth Quarter	2025 First Quarter	Change (YoY)	Rate of change (YoY)	Factors behind changes
Current assets	8,918	9,052	+134	+1.5%	
Cash and cash equivalents Deposits	4,198	3,860	△337	△8.0%	
Fixed assets	9,547	12,233	+2,686	+28.1%	Acquisition of investment securities  Lease and security deposits, etc.
Total assets	18,465	21,286	+2,821	+15.3%	
Current liabilities	5,220	7,311	+2,091	+40.1%	Short-term borrowings Current portion of long-term borrowings
Long-term liabilities	4,274	4,052	△221	<b>△5.2%</b>	
Total liabilities	9,495	11,364	+1,869	+19.7%	
Total net assets	8,970	9,922	+952	+10.6%	
Total liabilities and net assets	18,465	21,286	+2,821	+15.3%	
Equity Ratio	45.4%	43.5%	_	_	

# **Net Sales and Operating Income by Business Segment**



				In 2024					In 2025				77.77(D)
(Million yen)		1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	YoY (change)	YoY(Rate)
	Net sales	834	784	854	892	3,365	912	864	_	_	_	+80	+10.2%
	Agency Opening Support Business	419	344	388	392	1,545	370	322	_	_	_	△22	△6.4%
A SCILIATA Duningan	Affiliate Business	414	440	465	499	1,819	542	542	_	_	_	+102	+23.2%
Affiliate Business	Divisional profit	583	515	569	559	2,227	601	576	_		_	+61	+11.8%
	Agency Opening Support Business	269	192	222	205	889	187	149	_	_	_	△43	△22.4%
	Affiliate Business	313	323	347	354	1,338	414	427	_	_	_	+104	+32.2%
Directly-Managed Lounge	Net sales	2,138	2,249	2,310	2,299	8,999	2,305	2,326	_	_	_	+76	+3.4%
Business		469	506	506	578	2,062	581	528	_	_	_	+22	+4.4%
Ne	Net sales	413	400	414	406	1,634	371	373	_	_	_	<b>△27</b>	<b>△6.9%</b>
	Party Business	230	217	229	230	908	215	224	_	_	_	+6	+2.9%
Matching Business	App Business	182	182	184	175	725	155	149	_	_	—	△33	Δ18.5%
Watering Business	Divisional profit	60	53	69	41	224	90	83	_	_	_	+30	+57.0%
	Party Business	22	20	32	17	93	48	47	_	—	—	+26	+130.7%
	App Business	37	33	36	23	130	42	36	_	_	_	+3	+11.2%
Life Design Business	Net sales	241	226	233	335	1,037	433	475	_	_	_	+248	+109.5%
Life Design Dusiness	Divisional profit	88	52	61	82	283	176	145	_	_	_	+93	+179.4%
K Village business	Net sales 625	625	649	713	714	2,703	792	879	_	_	_	+230	+35.4%
12 Tillage outsilless	Divisional profit	71	85	113	67	338	126	120	_	_	_	+34	+40.6%

<sup>\*\*</sup>Operating profit in the party business increased due to the transfer of rent to the directly managed venue business.

(by	period)			In 2024					In 2025				
		1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	YoY(Change)	YoY(Rate)
	Number of marriage agencies*	4,211	4,317	4,428	4,502	_	4,541	4,541				+224	5.2%
	Number of new business openings	225	235	248	256	964	206	177			I	△58	△24.7%
	Number of new memberships	13,639	16,280	17,161	17,225	64,305	18,296	19,310				+3,030	+18.6%
	LFranchisee Marriage agency	8,624	10,649	11,352	12,275	42,900	12,653	13,354			_	+2,705	+25.4%
Marriage	LMarriage agency	5,015	5,631	5,809	4,950	21,405	5,643	5,956				+325	+5.8%
agency	Number of IBJ Registered Members*	87,297	91,318	94,763	94,167		96,449	97,857				+6,539	+7.2%
Business (Affiliate Business	LFranchisee Marriage agency	60,915	63,637	65,727	65,777		68,029	69,871				+6,234	+9.8%
+Directly- Managed Lounge	LMarriage agency	26,382	27,681	29,036	28,390	_	28,420	27,986	_	_	_	+305	+1.1%
Business	Number of IBJ Paying members*	58,681	61,695	66,476	70,697	_	74,088	77,900			_	+16,205	+26.3%
	LFranchisee Marriage agency	36,281	38,472	42,348	46,213		49,599	52,745			_	+14,273	+37.1%
	LMarriage agency	22,400	23,223	24,128	24,484		24,489	25,155			_	+1,932	+8.3%
	Number of arranged marriage meetings	205,706	220,157	230,081	232,026	887,970	243,614	259,818			_	+39,661	+18.0%
	LFranchisee Marriage agency	125,561	135,712	143,265	145,843	550,381	157,954	172,671			_	+36,959	+27.2%
	LMarriage agency	80,145	84,445	86,816	86,183	337,589	85,660	87,147			_	+2,702	+3.2%

(by period)				In 2024			In 2025			YoY	YoY		
		1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	(Change)	(Rate)
Matching Business	Number of party participants	70,610	74,525	82,143	79,443	306,721	68,980	74,818	-	-	1	+293	+0.4%
	Number of parties held	6,956	7,967	8,746	7,744	31,413	5,695	6,038	ı	-	1	△1,929	△24.2%
	Number of matches (apps) *	312,308	318,044	310,124	256,394	1,196,870	197,482	191,804	-	-	-	Δ126,240	△39.7%
				In 2024			In 2025				YoY	YoY	
(by period)		1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	(Change)	(Rate)
Life design business	Number of wedding deals closed	246	234	243	257	980	348	301	-	-	-	+67	+28.6%
	Number of insurance contracts	361	337	327	349	1,374	435	495	-	-	-	+158	+46.9%
	Selfit Corp. Corresponding number of photographs taken	1,403	2,380	2,523	2,171	8,477	2,350	2,644	-	-	-	+264	+11.1%
(by period)		10	20	In 2024	40	F 11	10	20	In 2025	40	F 11	YoY (Change)	YoY (Rate)
		1Q	2Q	3Q	4Q	Full year	1Q	2Q	3Q	4Q	Full year	(Change)	(Nate)
K Village business	K village (Korean) student numbers	13,374	13,900	14,415	14,529	-	15,377	16,090	-	-	-	+2,190	+15.8%
	NAYUTAS (Boitle) Students	2,535	3,523	4,473	5,287	-	6,426	7,532	-	-	-	+4,009	+113.8%
	NAYUTAS (Boitle) FC Buildings	29	38	48	56	-	72	79	-	-	-	+41	+107.9%

**X** The number of parties and the number of parties held decreased in YoY due to the termination of IBJ Gohan Dating service.

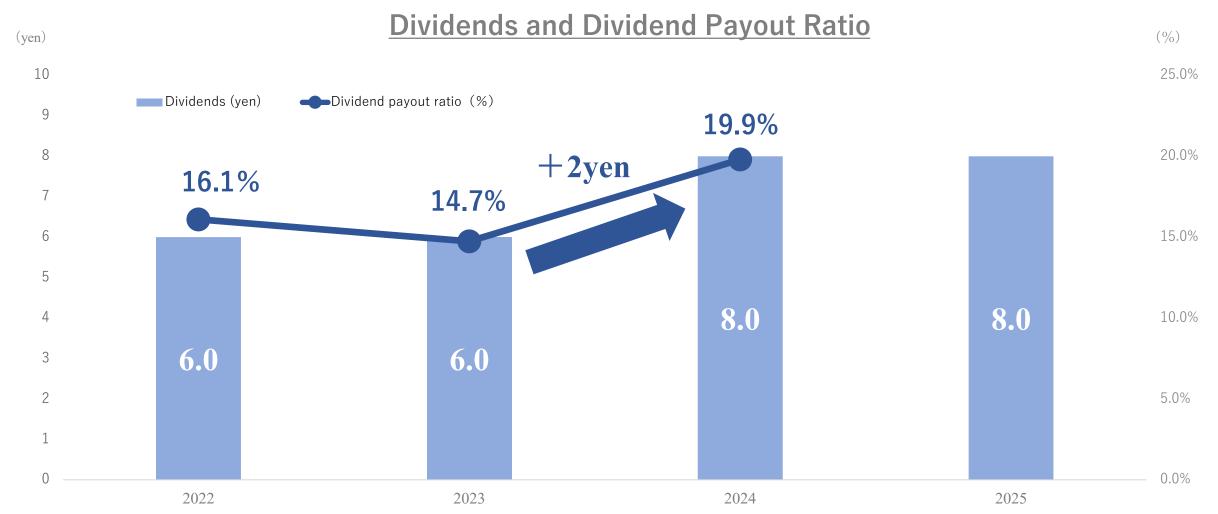
<sup>\*</sup>The number of policies for each contract is booked for each contract, and 2 policies for each contract for each customer.

XStudent numbers in 0 Village Business are as of the end of First Quarter

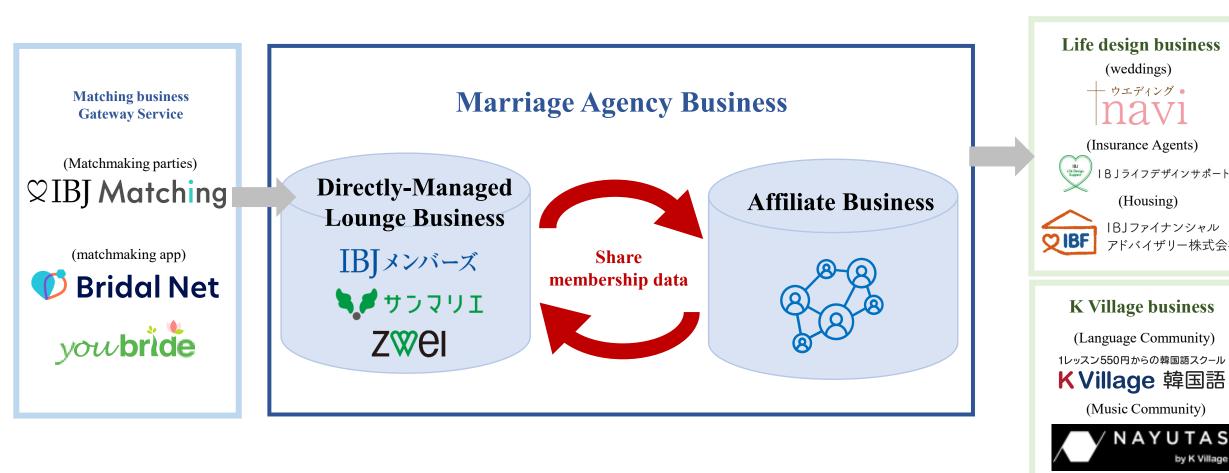
# Stretch target, but steady progress

2024 Actua	al 2027 (after revision)	Progress rate
Net sales 17.7 billion	yen 24 billion yen	73.9%
Operating income 2.5 billion	yen 4 billion yen	64.5%
Number of married 16,379 couples (Confirmed base:	7918) 20,000 (Confirmed base: 10,000)	81.9% (79.2%)
Number of Marriage agency 4,502	7,000	64.3%
Number of IBJ paying members 70,697	140,000	50.5%

# Aiming for proactive shareholder returns, positively considering revisions based on performance trends



Operation of Japan's largest matchmaking platform through Directly-Managed Lounge Business and Affiliate Business Unique business model with growth in peripheral businesses centered on Marriage Agency Business



The matching business is a gateway service for wedding consultation offices, "Life Design Business" is a service targeting wedding consultation center users

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## Have a network of franchisees rooted in the region and Japan's largest matchmaking platform

In FC, the number of affiliated stores in Japan It ranks fourth among major companies\*

Rank	Brand	Franchises
1	7-Eleven	21,170
2	Family Mart	14,765
3	Lawson	14,439
4	IBJ	4,541
5	McDonald's	2,102

4,541 in Japan

Tohoku 143

Hokkaido 72

Chubu 751

**Kanto 2,220** 

Chugoku/Shikoku 228

Kyushu/Okinawa /Overseas 350 Kansai 777

With IBJ platforms
Realizing matchmaking support
throughout Japan

%The number of stores FC to other companies is quoted from the October 2024 issue of Business Opportunities, Inc. %IBJ member restaurants used as of march 31, 2025

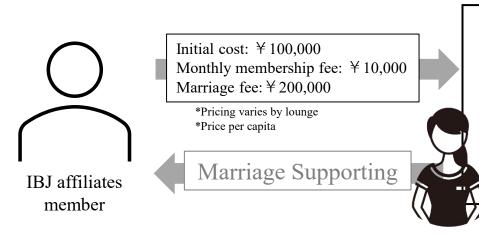




Directly-Managed
Marriage agency
IBJメンバーズ
ZWEI



Members of directly managed lounges



Membership fee: ¥2,000,000 (individual) Corporate: ¥4,000,000

Monthly membership fee: ¥30,000

(average spend)

\*Differ according to the number of members at each consultation center

Systems and know-how

**Affiliate Business** 



Matchmaker

Franchised

lounge

#### **Party Business**

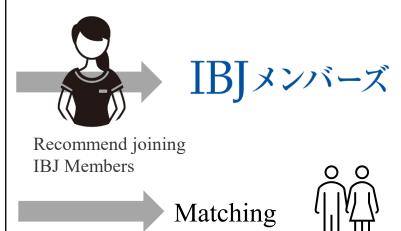
### Party members



# ♥IBJ Matching

Store-type parties Held in lounges exclusively for marriage-hunting parties

Entertainment party Held at a wide variety of venues e.g. aquarium, fireworks, etc



#### **App Business**

Matching app members









Lounge agency hunting members who

are highly motivated

#### For wedding consultation members

Marriage agency
Activity members

Comparable photography (1 time)
Average unit price: Approx. 18,000 yen

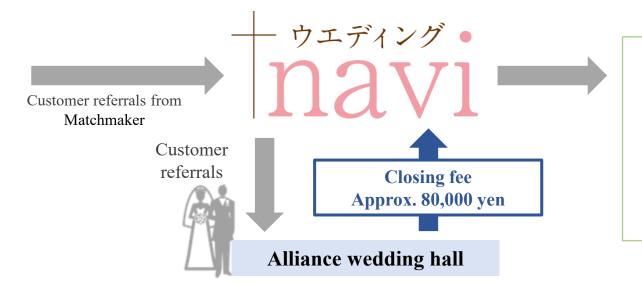
Hair & Makeup and Photoshoot



#### For wedding couples

Wedding couple





Sales of insurance and housing



IBJライフデザインサポート



IBJファイナンシャル アドバイザリー株式会社

# (Sustainability) Promoting SDGs

# Getting members married with IBJ services

Social issues	Matters to be resolved	KPI		
(1) Aging society problem	Increasing the number of franchisees and matchmakers (promoting the employment of senior citizens, measures against loneliness)	7,000 franchisees		
(2) Regional issues	Increasing the number of franchisees and regional members (regional revitalization and the issue of businesses lacking successors)	Number of IBJ paying members: 140,000 members		
(3) Countermeasures to the declining birthrate	Increase the number of members and marriages between members (countermeasures to fewer people getting married, raising the number of births)	Number of marriages between members: 20,000 couples		

E (Environment)				
Materiality	Goal	Target		
• Running business with attention to the environment (environmental efficiency of our business operations)	7 エネルギーをみんなに ・ せいてクリーンに	7.3		
Reducing power use (reducing overtime, introducing LED lighting) Saving paper (going paperless)	13 东城京都に 月保命公対策を	13.1		

S (Society)	G (Governance)				
Materiality		Target	Materiality	Goal	Target
<ul> <li>Providing a safe place to meet potential partners         (data security, protection of personal information)</li> <li>Securing expert personnel and developing personnel         (diversity and inclusion, training program)</li> </ul>	4 HOMOBERS AND I	4.4 8.1 8.2 8.5	Code of conduct     Corporate governance  Ensuring healthy and transparent business management with dynamic	16 平和七公正を すべての人に	16.3 16.5 16.6 16.7
Corporate citizenship activities (contributing to communities)  (Vitalizing marriage-hunting business through collaborations between regional corporations, banks and municipalities)	10 APROFITS  10 VOCCOS  16 VOCCOS  16 VOCCOS  17 VOCCOS  17 VOCCOS  17 VOCCOS  17 VOCCOS  17 VOCCOS  18 VOCCOS	10.3 16.3	and flexible management, and enhanced management monitoring functions		

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# **Corporate History**

2006	<ul> <li>IBJ Inc. is established and the Japan Association of Marriage Agency Platform Business is launched</li> <li>Took over the Bridal Net and Marriage hunting party business (IBJ Matching) from the predecessor company</li> </ul>
2012	· Listed on the Osaka Stock Exchange JASDAQ Market (currently the Tokyo Stock Exchange)
2014	· Changed to the Second Section of the Tokyo Stock Exchange
2015	• Listed on the First Section of the Tokyo Stock Exchange
2018	• Established IBJ Financial Advisory Co., Ltd. to operate real estate business
2019	Made Sunmarie Co., Ltd. and K Village Co., Ltd. subsidiaries
2020	Made ZWEI Co., Ltd. subsidiaries
2022	• Transitioned to the Tokyo Stock Exchange Prime Market
2023	· Capital and business alliance with O-Net Inc.
2024	· Number of marriage agencies exceeded 4,500 companies
2025	<ul> <li>Entered into a capital and business alliance agreement with Decorte Holdings.</li> <li>Capital and Business Alliance with Tameny Inc.</li> </ul>

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## **Corporate Profile**

Company Name: IBJ Co., Ltd.

Established in February 2006

Location 1-23-7 Nishi-Shinjuku, Shinjuku-ku, Tokyo Shinjuku First West 12·17F

Number of Employees 1,266 (June 2025)

#### Directors:

President and CEO: Shigeru Ishizaka

Executive Vice President and Senior Executive Officer: Kenjiro Tsuchiya

Director and Senior Executive Officer: Yasuyuki Yokogawa

Outside Director: Kohzoh Umezu

Outside Director: Megumu Murakami

Outside Director: Mai Satou

Full-time Auditor: Yuki Futatsuya

Corporate Auditor: Nobuyuki Teramura

Corporate Auditor: Koichiro Yoneda

Listed on the Tokyo Stock Exchange Prime Market (6071)



## **TSE Prime Market (Securities code: 6071)**

IBJ/IBJ,Inc Co., Ltd.

 $\mp 160-0023$ 

Nishi-Shinjuku, Shinjuku-ku, Tokyo 1-23-7

Shinjuku First West 12·17F

In order to assist in the investment of this material, we (hereafter, "our")

We have created this report for the purpose of understanding the current situation.

As of the end of March 2025, the contents of this document are generally used.

As well as the perceived economic and social conditions and our reasonable judgment

For the management environment based on certain assumptions

It may be changed without advance notice due to changes or other reasons.



# **Questions and Inquiries**

On a IR dedicated LINE official account We distribute IR data and conduct Q&A.





Add a friend here





人と人をつなぐのは、人だと思う。

An Interpersonal encounter is arranged only by a human.